

## Of Delays And The Inevitable

Regular readers may correctly notice a delay in receiving this update. The main reason is a 10 day sojourn in Montreal where we are presently sitting waiting for the train to Quebec city &ndash; delayed too &ndash; by 75 minutes.

Could be worse, after experiencing our most dramatic snow storm ever which even the snow-weary locals claim to have been the most vicious in many years. Mais oui &ndash; la Froid Provence!

Well, we&rsquo;ve addressed the delay component &ndash; now, what, in a real estate sense, is the &ldquo;inevitable&rdquo;? Is it more of the same (high demand, rising prices) or the doomsayers&rsquo; deflationary downcycle?

Or merely the prevailing penchant for plateauing? Enough alliteration already!! What I believe in as inevitable is the infallibility of the market forces of real estate supply and real estate demand. Especially as it applies to our highly desirable North Shore, where, after this past weekend I will insist that we have (comparatively) only snow flutters! Our demand remains strong and our supply continues to be steady and that supply is certainly not excessive.

I will continue to keep you informed as the year over year figures become more meaningful &ndash; at least 1/6th of a year is better than 1/12th - roll on the first quarter! Everything progresses and we are now whipping through a snow covered landscape heading to Quebec City. Ottawa by Friday!

Again, visit my website to see and &ldquo;hear&rdquo; the new developments. I continue my commitment to keep you&hellip;. [www.OnTopOfTheMarket.ca](http://www.OnTopOfTheMarket.ca) . This work in progress strives to be the &ldquo;go to&rdquo; site for North Shore Real Estate analysis and jumping off point for FULL market listing information.

To join the group getting the e-mail version of this &ldquo;update&rdquo; - send a request now to [alanskinner@shaw.ca](mailto:alanskinner@shaw.ca) and you&rsquo;ll be assured receipt; phone me at (604) 988-7368 or visit [www.OnTopOfTheMarket.ca](http://www.OnTopOfTheMarket.ca)